

CBLUESKY

Pearland Texas

Problem

10 BIG issues out of many that hurt enterprise companies moving to cloud

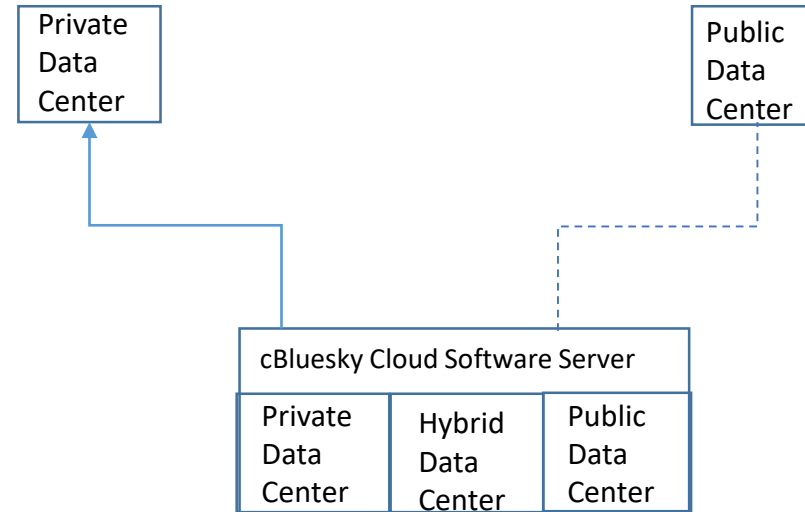
- 1. Moving to cloud from in house is technically challenging, beyond most IT groups
- 2. Hosted Cloud technology (AWS) is expensive and contains invisible cost
- 3. IT loses control of the users data and support. Backups/Recovery/Upgrades/User
- 4. IT has zero to do with the computer internal design (SSD vs HDD)
- 5. Disaster recovery or mediation is at the whim of the provider NOT IT
- 6. Security is not in the control IT but the provider
- 7. How fast you can recover a users or business system is again dependent on provider NOT IT
- 8. IT can't choose the location, most times it is 100's or 1000's of miles away, which means latency.
- 9. The user or business loses capabilities of addressing issues in off hours.
- 10. After the move IT staff DO NOT have the skills to negotiate failure resolution with hosting site.

Solution

Make local Infrastructure work identical to cloud and your business model gets spread across local and cloud behind the scenes.

1. CBLUESKY allows the user or business to request and build a compute resource, built to their specs, at any time of the night or day, no IT needs to be involved, no special training needed. Patented technology
2. IT will be notified and approves every resource built. IT will have full access to the new resource and all existing resources. Patented technology
3. IT will place constraints in the software to let AI decide the location of the new resource rather local or cloud based. Not yet Patented technology
4. Users can Backup/Recover/Update their resource along with IT staff.
5. IT will be able to access the billing data for cloud resources at anytime and as often as necessary.
6. Security will be controlled by the IT department along with data center automation. Not yet patented tech
7. Any failure can be immediately reconciled by backup restore or configure a new resource by user or IT
8. All areas of IT training deficiencies can be passed to the CBLUESKY support for immediate resolution.

Solution



Simply build your server load cBluesky software and setup the environment you want today and if needed change it

Competition/Issues

- 1. AWS – largest data center with remote hosting vendor in the world/They purchased NICE and moved it 100% cloud based, upset users who then moved away from cloud, AWS just killed the application EngineFrame 9/25. Still trying to regain traction with CXone all solely cloud based
- 2. NICE – sold hardware and software to enable in house infrastructure to act as cloud technology/Enterprise companies loved the product but when AWS purchased the company, AWS moved away from their products to a solely cloud based offering.
- 3. Azure – large data center with remote hosting vendor/Impossible to work with, good one off product, excludes company local staff
- 4. Many companies provide access to a compute resource in the cloud (Not really a competitor)
- None of these competitive companies want to work in the local environment, only the cloud and their expertise is Data Center cloud technology.

Why Us

- 1. Design is covered under patent US 9,537,935 B2
- 2. Installed NICE in multiple enterprise companies
- 3. Worked with AWS and Azure with remote access resources
- 4. Led innovation for large oil company, responsible for Houston and Brazil, but also applied my innovation of cloud technology to the head office in Copenhagen and Aberdeen.
- 5. Ran my multi million dollar company that provided consulting IT services for multiple oil companies. Closed during Covid
- 6. Provided enterprise level companies with my knowledge to solve their cloud technical issues and give them a path forward.
- 7. Supported HP in their cloud offering by correcting their designs.
- 8. Multiple never done before designs we will invent and patent around VM technology and 3D rendering for Server Client shares.

How do we make a profit

- 1. Software sales / yearly
 - Small/Medium/Large Cloud only - \$1,000 per user + maintenance + cloud enabled resources
 - Small Hybrid - \$1,299 per user + maintenance + Basic hardware hosting local 4 VM's
 - Medium Hybrid - \$1,299 per user + maintenance + Basic hardware hosting local 14 VM's
 - Large Hybrid - \$1,299 per user + maintenance + Basic hardware hosting local 100 VM's + can incorporate local already owned resources. We support HP and Dell
- 2. IT management software / yearly
 - User Ticket System - \$50 per user + maintenance
 - Enabled resources monitor (Combines local and cloud in one interface)- \$4000 + maintenance
 - Enabled resource monitor + configurator (Combines local and cloud in one interface) - \$20,000 + maintenance
- 3. Application subscription / yearly
 - The resource the business selects determines the applications available (example POS, OIL & GAS, Attorneys, Small business selling commodity items)
 - Example (1 customer) 350 users – Software Sales \$454,650.00 IT Management \$20,000.00 Application Subs \$50,000.00 + Maint. = \$524,650.00 + \$52,465.00 Total \$577,115.00 first year + hardware and cloud sales.

Interested Parties contact edryden@cbluesky.com

Ask:

200K upfront to be exchanged for equity shares of 25% (only one investor comes in at this offer)
2MM in loan to be used as needed to support business repayable when company becomes profitable or
can be exchanged for equity shares
Profit repayment expected early third year

Company investment
Will gain usage of Innovation for 2 years or up to the amount invested

Beta test sites
Will gain usage of Innovation for 1 year up to \$500,000.00